



CORPORATE METHODOLOGY

The production and trading of commodities has been in existence since time immemorial. From the earliest recorded history, Europe has been conducting commercial trade with its neighboring countries and has continued to expand on a global basis.

The production and trading of commodities has flourished over the centuries to become a global economic linchpin and a barometer for economic climates that can influence interest rates, currency values, governmental policies, and political conflicts.

At FERRARI OIL LLC, the approach to production and trading of commodities is transparent and non-complicated and managed by a proper business divisions. We progress each deal into the banking system as early as possible. This offers to end users the comforts that their transactions will be managed within compliance and regulations of banking systems.

For more information:

info@ferrarioil.com

www.ferrari.com

ABOUT US

Ferrari Oil LLC, a private production and trading Oil & Gas firm founded on 2020, based in Tallinn, Estonia, Milan, Italy, and in North America, focuses on mainly three business divisions: Refining, Trading of Oil & Gas products and Chemical products production and sales. Our global relationships enable us to offer sustainable contracts to major oil companies and qualified traders. Ferrari Oil LLC is a company whose business model is rooted in a similar historical base with companies such as Italy's ones, but with a clear 21st century vision as to how the changing technological demands in our global society have altered the economic and political landscape to create unique opportunities.

At Ferrari Oil LLC, our diverse background and ethos encompass both Western and Eastern cultures. The combined disciplines enable us to effectively communicate with and maintain key relationships to partnering small-medium refineries in EU, USA and Russian Federation as well as Major end clients and qualified traders. Combined with our long experience in the Oil & Gas, legal, financial and banking industries as well as high tech. industries, Ferrari Oil LLC offers a sustainable "bridge" in conducting business into Europe, Asia and USA.

PRESENCE

Specific to this regard, Ferrari Oil LLC, continues to establish its presence primarily in Europe (Estonia, Italy and Switzerland) and have independent representatives in Russia, China, Belarus, Taiwan, and USA.

COMMODITIES

Commodity transactions have two critical factors that must be managed effectively in today's global markets. Often transactions fail to conclude because parties could not reach accord; politics have a role in breaking down common sense; or trust factors have not been established. Ferrari Oil LLC, through its global approach, management skills and technical know-how can offer transactions a *simplified* deal flow. Our diverse relationships and banking interactions

are key to success as we are geared to minimize potential risks and discord between our company and bona fide clients.

KEY TO MARKETS

Our main focus is to get each transaction to reach the banking level as early as possible. With proper agreements with private small-medium refineries, Ferrari Oil LLC produces and trades refined petroleum products. Ferrari Oil LLC management and their relationships with consortium firms are seasoned veterans in their respective fields of operations. Management professionalism coupled with cultural efficiencies, experience and an acute understanding of market space is the key to successful business.

Ferrari Oil LLC primarily produces and trades Oil& Gas refined products to oil **major companies** and to qualified traders..

EXPERIENCE AND SKILLS

Through our relationships and interactions with some of the world major OIL COMPANIES and TRADERS, qualified transactions are managed within a properly regulated banking environment at the onset. Ferrari Oil LLC banking relationships extend through to our wholly owned subsidiaries in Italy and Switzerland and North America. The personnel at Ferrari Oil LLC have a shared cumulative experience in Production, Trading, Marketing, Sales, Technology, Legal, Banking, Securities management and commercial banking in excess of 70+ years.





PRODUCTS

Through our global network alliances, we are able to cause deliverable off take contracts for buyers that meet the requirements as major global buyers. Predominantly the producers partnering with FERRARI OIL LLC are small and medium capacity private refineries in Russian Federation, European Union and United States. FERRARI OIL LLC focuses on three (3) major commodity classes that are basic staples required in today's global economies;

- Production (Refining)
- Trading
- Chemical Production

Production:

- Diesel
- Gasoline
- Marine Fuel
- Aviation Fuel

Trading

- Crude Oil (both heavy and light)
- Gasoline (EN 228)
- Diesel (EN 590, GOST-52368)
- Civil Aviation Jet Fuel (Jet A and Jet A1 according to ASTM D1655 and Jet A1 according to GOST-52050)
- Residual Marine Fuel (according to ISO 8217 and Council Directive No. 99/32/EC)
 - RMG 380
 - RMG 180
 - RMK-700
 - RMD80 (ULSFO)
- Distillate Marine Fuel
 - LSMGO
 - MGO (DMA)

PRODUCTION CHEMICALS CUSTOM BLENDED BY A HIGHLY-SKILLED TEAM

Contaminants and other issues such as paraffin, emulsion, corrosion or scale can cause production to halt. When that happens, FERRARI OIL LLC is here to help. Our line of custom blended production chemicals combined with our more than 85 years of experience in the oil & gas industry, professionalism and a highly-trained service team makes all the difference. We keep your wells flowing at maximum capacity with the greatest efficiency and at the lowest possible cost without sacrificing quality.

- Demulsifiers
- Paraffin inhibitors
- Paraffin dispersants
- Defoamers
- Water clarifiers
- Scale inhibitors
- Corrosion inhibitors
- Biocides
- Surfactant acids
- Oxygen scavengers
- Hydrogen sulfide scavengers
- Carbon dioxide scavengers
- Foamers
- Soap sticks
- Salt inhibitors
- Hydrate inhibitors
- Flow-enhancement products
- Specialty products and more
- Bio-Remediate products

Ferrari OIL LLC administers its technical skills and appropriate banking relations to get the transactions into the bank scope at the earliest onset of contracts. This model allows the comforts to be generated for all parties involved and cause the required elimination of the “unknown and uncertainties” in the commodity segment. Market realities are a key focus for Ferrari Oil LLC, where the fundamental of business are established.

CLIENTELE

Ferrari Oil LLC has key focus of products and service related to SOE (State Owned Enterprises), quasi parastatal corporations and certain pre-qualified private commercial buyers. The key focus and requirements that Ferrari Oil LLC looks for with end clients are their experience in “corporate” sales of petroleum refined products and chemical products. It is the belief at Ferrari Oil LLC that one must have a working knowledge and experience within the field to properly manage the requirements of producing and marketing petroleum products and chemical products. At present most of the clientele currently engaged with Ferrari Oil LLC are SOE Oil & Gas Firms acting on behalf of their respective governments or private major Oil & Gas companies. The trading sector clientele is for better part “ex industry veterans” that have knowledge and active trade experiences in their respective fields of operations.

Clientele qualifications are simple and straightforward; all that is required to start the ball rolling is that the client must issue their intent to purchase; from there Ferrari Oil LLC, will engage its standard KYC and DD Process.



MANAGEMENT

Ferrari Oil LLC is an organic growth company that was formed with the specific purpose and intent to service certain needs of physical commodities business and to bridge commercial trades into Europe, Asia and United States. The unique background of the companies aligned with Ferrari Oil LLC, lends itself to a managed position of resources and banking to bring to fruition a solution to finite problems that commonly plague commodities transactions.

Eng. Stefano Ferrari

Prior to founding Ferrari Oil LLC, Stefano, an Italian Citizen, was an Export Manager at Alcatel TLC company, in charge for Far East Area. Stefano's tenure focused on TLC global markets, Oil global markets, asset management and private equity. Stefano has also held senior roles at Italtel, Lucent and Nettest. Stefano long experience counts on direct relationships with top managers at major oil producing companies as ENI, Lukoil, CNPC and Socar. Stefano managed to bring to success numerous oil deals in China and USA. Stefano is the CEO of Ferrari Oil LLC.

Eng. Karl Kuhn

Eng. Karl Kuhn, a Swiss Citizen, is the Managing Director of Ferrari Oil LLC in Italy and Switzerland and spearheads the Group's local activities in Europe and Russia. Prior to joining Ferrari Oil LLC, Karl served as director in companies as ASCOM, MOTOROLA and ITALTEL. Karl matured great skills and experience in the financial and banking system.

Dr. William L. Burns

Dr. William L. Burns, an US Citizen, is the responsible of legal department of Ferrari Oil LLC. Bill is a retired judge of Montana and a 20 years experienced lawyer. Bill is also a professor of international law with specialization in international contracts

Dr. Barry F. Haugh

Barry F. Haugh, a US Citizen, is the Managing Director of the North American Division of Ferrari Oil LLC. Currently in Texas and Virginia. Prior to joining Ferrari Oil LLC early on Barry was in Logistics management for air and ground freight and helped develop what eventually became UPS's air freight system. Setting up operations in several cities east of the Mississippi river for UPS. Barry has over 30 year's of management experience, using his logistics, customer service and sales skills to help guide transactions to a positive conclusion.

Dr. Brad Mothersbaugh

Brad Mothersbaugh is an accomplished accountant with more than 35 years of experience. He has served as Controller for a publicly traded international subsea construction company, where he managed all daily accounting operations, monthly close periods and quarterly financial reporting in accordance with internal management, corporate governance and SEC requirements. He has specialized experience in financial restatements and associated SEC filings and has provided due-diligence reporting and accounting research specific to oil and gas acquisition projects, as well as litigation projects. He possesses talents in the oil and gas, real estate and professional services industries, and his professional tenure prior to joining the Ferrari Oil LLC includes: Senior Advisory Specialist for Opportune; Crude Oil Global Trading Analyst for Chevron/Texaco, Public Accounting and GL Controller for Caltex/American Overseas Petroleum.

Dr. Ladd Naquin

"The success of your business keeps us in business, too. That's why we're always looking out for your best interest."

Ladd Naquin built his family-owned business from the ground up. From his own experience in the oilfield support industry, he knows what you want and need. Complus Systems Group exclusive provides reliable, high-performance chemical products and an honest, knowledgeable sales team.

The Ferrari Oil LLC chemicals team, which includes engineers and certified laboratory technicians, has more than 85 combined years of experience.





Dr. Jun Wang

Jun Wang is a Chinese citizen, based since 12 years in Helsinki, Finland. Jun is a professional with over 15 years of experience working in the trading, project finance and energy industries both in Europe and Asia. Mr. Wang's unique management style has led him to have successfully identified and developed business opportunities in a multi-cultural setting. Jun via his long term relations and thanks to the influence of his family at high level in China, is Ferrari Oil LLC main tie to SOE buyers in China and other Asian countries.

Mr. Fausto Bianchi

Fausto has over 25 years of experience in cross-border commercial sectors ranging from project finance, capital raise, investment and equity capital management. Prior to co- founding Ferrari Oil LLC, Fausto was CEO of big companies in Italy and he has been a shareholder and Chairman of Global Bank in Liberia, the only bank in Liberia authorized to manage banking transactions with Europe, Asia and US. The bank has been later sold to bank PHB (owned by His Highness the Prince Shah Karīm al-Husaynī, Aga Khan IV).

Mr. Marco Alboni

Marco is a seasoned professional with over 25 years of experience working in the trading of commodities, project finance and energy saving industries both in Europe and Asia. Marco is an Italian citizen, based in Tallinn, Estonia. Marco joined Ferrari Oil LLC on 2020.

Mr. Mustapha Sowe

Mustapha is a seasoned professional with over 15 years of experience working in the trading of commodities, project finance and energy saving industries both in USA and Asia. Mustapha is a US citizen, based in Irving, Texas, USA. Mustapha has an MBA in Finance and worked mostly for JP Morgan Chase and Wells Fargo banks.

Mr. Stefano Spiti

Stefano is a seasoned professional with over 30 years of experience working in the trading of commodities, project finance and energy saving industries both in Europe and USA. Stefano is an Italian citizen, based in Milan, Italy.

Mrs. Anneli Ferrari

Executive Secretary and Team Assistant of Ferrari Oil LLC. Anneli can speak fluently in Russian, Estonian, English and Italian.





CONTACTS

Administration:

Roosikrantsi 2 – K154
10119 Tallinn - Estonia

East European HQ:

Vabaõhumuseumi tee 2A-14
13522 Tallinn Estonia
Tel.: +372-6027986
Fax: +372-6667289
Mob: +372-5010996

West European HQ:

Via Laboratori Autobianchi 1, Building 9
20832 Desio (MB)
Italy
Tel.: +39-0362-30911
Fax: +39-0362-3091-247
Mob: +39-3371173206

INFO@FERRARIOIL.COM
WWW.FERRARIOIL.COM





The keys to market diversification

When you have developed a successful business, your growth is limited by the size of your market. A diversification strategy opens up new possibilities.

